

# GUIDE TO YOUR SCHEME FUND FACTSHEET

This guide has been produced to help you understand your scheme fund factsheet.

It is not an invitation to invest or advice on the suitability of an investment for your personal financial situation and should be read with your pension scheme booklet.

If you have any questions regarding the information included in this guide, or wish to discuss your investment options, you should speak to the Scheme Administrator or Trustees of your pension scheme, or seek financial advice.

# INFORMATION ABOUT CHARGES

FUND FACTSH	EET Q1 2020	PHOENIX CORP INVESTME	ORATE
ABC Pension Sch	heme		
ABC Private Sing	gle Fund		
	roduced by Phoenix Corporate Inves Guide to your scheme fund factshee	stment Services (CIS) and should be read v et'.	with your pensio
ou with fund information onl inancial situation. If you have	ly and is not an invitation to invest or ac	s available by logging onto your UK Pension We wice about the suitability of an investment for y investment options, you should speak to the Si dvice.	our personal
his Fund is made available by I	Phoenix CIS. The Trustees of the ABC Pe enchmark, all of which may change from	nsion Scheme are responsible for selecting the un time to time.	nderlying fund(s),
te intestitent objective und of	erennisk, al or where may enange north	and to three.	
Fund Information as at	31/03/2020		
Investment Objective			
The Fund aims to generate	total returns (from income and capital a	ppreciation) that are above its benchmark, over	rolling 3-year
Launch Date	t primarily in direct UK commercial prop 18/04/2006	Total Expense Ratio (TER)* consisting of:	0.80%
Currency	10/04/2000 GBP	- Annual Management Charge (AMC)*	0.76%
Fund Size	£1.18m	- Fund Expenses*	0.04%
Benchmark	MSCI /AREF UK All Balanced	Property Expense Ratio (PER)*	0.92%
	Quarterly Property Fund	Adviser Charge*	0.02%
underlying fund(s).	denying fund(s). The unit price and p	erformance of the fund will not exactly matc	in those of the
I be dealed a Free data f	mation		
Underlying Fund Inform			
	: Threadneedle Property Pn		
	Chreatneedle Property Pn	Fund Size 31/12/2019	£2,047.80m
Underlying Fund Name		Fund Size 31/12/2019	£2,04780m
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Underlying Fund Name		Fund Size 31/12/2019	£2,04780m
Underlying Fund Name	09407/1970		
Underlying Fund Name Launch Data:	0807/1970 Ratio (TER)* cons	sisting of: 0	.80%
Underlying Fund Name Launch Data:	09407/1970	sisting of: 0	
Underlying Fund Name Learch Date: al Expense F nnual Manag	ement Charge (AI	isting of: 0 MC)* 0	. <b>80%</b>
Underlying Fund Name Launch Data:	ement Charge (AI	isting of: 0 MC)* 0	.80%

0.02%

Factsheet example as at 31/03/2020 For illustration purposes only.

Adviser Charge\*

The TER, AMC and Adviser Charge (if shown) are as at quarter-end. Fund expenses and PER (where shown) are based on the latest figures provided by the fund manager to Phoenix Corporate Investment Services (CIS) up to the last quarter-end.

Where the Fund invests in more than one underlying fund, the TER, AMC, Fund Expenses and PER (where shown) are based on target asset allocations. A target asset allocation is the proportion that the Trustees have allocated to each underlying fund.

The TER, AMC, Fund Expenses, PER and Adviser Charge (where shown) are all subject to change and rounded to two decimal places.

- 1. Total Expense Ratio (TER): The TER represents the costs for running the Fund, reflected daily in the unit price. It consists of the AMC plus additional Fund Expenses. It does not include the Property Expense Ratio and the Adviser Charge (where applicable).
- 2. Annual Management Charge (AMC): covers both investment management and administration charges, collected through a daily adjustment in unit prices. The AMC may be amended due to changes in the underlying fund(s)' annual management charge or changes in the Phoenix CIS platform charge.
- 3. Fund Expenses: these are expenses incurred by the underlying fund(s) such as custodian fees, audit fees, depository/trust fees. The Fund Expenses may fall or rise as they are linked to the total assets under management of the underlying fund.
- 4. Property Expense Ratio (PER): this only applies to Property funds. PER is the cost associated with the management and operation of the physical properties in the portfolio of the underlying fund including day to day property management (such as maintenance and repairs, service charges, insurance) and rent collection. This is reflected daily in the unit price of the Phoenix CIS Fund. It is reviewed by the underlying fund managers at least once a year and may fall or rise due to changes in the costs incurred in the management of the properties.
- 5. Adviser Charge: this is for the advisory fees of the consultant of your scheme, which in some instances may be deducted from the unit price of the Phoenix CIS Fund alongside the charges mentioned above. If the Adviser Charge is nil or not shown on your factsheet, this means that it is either paid outside the Fund's unit price or simply does not apply to your scheme.

# FUND PERFORMANCE EXPLAINED

Year on Year Performance												
			31/03/2019 to 31/03/2020		31/03/2018 to 31/03/2019	31/03/20 31/03/20		03/2016 to /03/2017	31/03/2015 to 31/03/2016			
Fund growth			5.2%		6.7%	0.6%		21.8%	-0.3%			
Benchmark	Benchmark		2.4%		5.7%	0.7%		22.0%	1.9%			
Cumulative Performance to 31/03/2020 Annualised Performance to 31/03/2020												
	3 months	1 Year	3 Years	5 Years	10 Years		3 Years	5 Years	10 Years			
Fund growth	6.3%	5.2%	12.9%	37.1%	-	Fund growth	4.1%	6.5%	-			
Benchmark	1.9%	2.4%	9.0%	35.4%	-	Benchmark	2.9%	6.3%	-			

Factsheet example as at 31/03/2020 For illustration purposes only.

**Year on Year performance** is the percentage growth of an investment during a defined 12 month period.

The **cumulative performance** table shows total percentage growth over the relevant time periods shown.

The **annualised performance** shows the cumulative performance averaged out across the relevant time period(s) shown and expressed as an annual return figure.

The Fund's performance figures shown on the factsheet are after deduction of the AMC, Fund Expenses and, where applicable, Property Expense Ratio. Charges and expenses may have changed over time, which is reflected in the performance figures.

The Fund performance shown does not take into consideration any additional charges that may apply to your scheme. The Phoenix CIS Fund performance figures shown may not be directly comparable to the underlying fund(s) or the associated benchmark. This is due to several reasons including the following:

- Charges
- Income and Tax
- Timing of when the underlying fund or benchmark is valued
- Unit price movements (called 'swings'), as a result of the sales or purchases of assets in the underlying fund(s); these swings will not be reflected in the benchmark performance
- Price type (i.e. Phoenix CIS Fund is based on our dealing price, whereas the underlying fund(s) may use a different price)

Your fund performance figures refer to the past and past performance is not a reliable indicator of future performance. You should be aware that the value of inverstments may fall as well as rise and is not guaranted. You may get back less than you invest.

# SPECIAL RISK FACTORS

Some funds are exposed to special risk factors linked to the type of investment strategy they pursue. This section indicates which risks are applicable to the Fund.

# Here is a full description of the risks highlighted in your fund factsheet:

### Currency

The underlying fund(s) is denominated in a different currency than the British Pound. Prices will rise and fall purely as a result of changes in exchange rates.

### Derivatives

Where the underlying fund(s) makes extensive use of financial derivatives (complex financial contracts), it could lose significantly more than the amount it has invested. This is because a small change in the value of the underlying asset can have a large impact on the value of the derivative. This could magnify any losses and gains, causing the value of your investment to fluctuate more.

# **Emerging Markets**

The underlying fund(s) invests in emerging markets, which tend to be more volatile than established stockmarkets for a number of potential reasons, including lack of regulation or political instability. It may also be harder to buy and sell assets than those in more developed markets. This can result in larger fluctuations in the value of the Fund.

#### **Interest Rates**

The underlying fund(s) invests in fixed interest investments, such as government bonds (gilts) or corporate bonds. Changes in interest rates could affect the value of these investments; typically, if interest rates rise, the value of bonds is likely to fall.

### Liquidity

The underlying investments of this Fund may not be readily realisable at the time of buying, switching or selling units. This may result in your instruction being delayed and assets being sold for less than expected.

# **Money Markets**

The underlying fund(s) invests in money market instruments (i.e. short term debt instruments used by government and companies and others who wish to borrow money for short periods, usually less than a year) and is not the same as a bank or building society account. Investments exposed to money markets will fluctuate less than other investments, however there are scenarios where you could get back less than the amount you invested, these include:

-When interest rates are low, the charges applied to your investment may exceed the returns from the Fund

- Where the underlying fund has money on deposit with banks or other financial institutions, should these companies experience financial difficulties, they may be unable to pay some or all of the original investment or interests.

### Property

If at any time the amount of money being disinvested in a property fund exceeds the amount being invested, there may be a significant reduction in the unit price. This is due to the high costs involved in buying and selling property. Valuations of property within funds are carried out by independent valuers from time to time and the value of the property is a matter of the valuer's opinion rather than fact.

### Reinsurance

The underlying fund(s) is accessed via another insurance provider, also known as a reinsurance arrangement; creating a direct counterparty exposure. In the event of default by an insurance provider, the value of the assets will likely fall, which will be reflected in the value of our Fund price.

Phoenix Life Limited, trading as Phoenix Corporate Investment Services, is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Phoenix Life Limited is registered in England No. 1016269 and has its registered office at: 1 Wythall Green Way, Wythall, Birmingham, B47 6WG.

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